

# **DATA DICTIONARY**

# **Nobody Understands Consumers Like We Do**

Owning the world's largest, real-time database of declared consumer intent, CivicScience helps advertisers and media companies reach the right audience with the right content at exactly the right time.

# **Attitudes Change Before Behaviors**

Through a revolutionary survey method, we gather ethically-sourced data about people's wants, needs, hopes, fears, tastes, and intentions - at unprecedented scale - enabling our clients to anticipate and influence consumer behavior before it happens.

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# **DEMOGRAPHICS/LIFESTYLE**

- Gender
- Age
- · Household income
- Race/Ethnicity
- Education
- · Marital status
- · Parental status
- · Home ownership
- Political affiliation
- · Residential area
- · Life stages and major life events
- · Daily life, lifestyle, and habits
- · Family life and parenting
- · Sports, fitness, and outdoor activities
- · Creative activities
- · Outdoor activities
- Culinary
- Volunteering
- Community engagement
- · Donations to nonprofit organizations
- · Trust and social relations
- · Cultural and heritage engagement
- · Social tendencies
- Political views and engagement
- Work habits & preferences
- Religious beliefs and their importance

We collect millions of responses daily for our vast syndicated data library of over 3,500 always-on questions. Many of these have been collecting data for over ten years, allowing for trackable trends and insights. Additionally, our syndicated dataset is continually refreshed with new questions, maintaining its relevance and breadth for evolving market needs!



# **ECONOMY & FINANCES**

#### **Business**

Reading business/finance sections of newspapers Trust in major companies

### **Consumer Banking**

Type of accounts within bank brands
Trust in banks
Likelihood of switching banks
Online and mobile banking habits
Importance of local branch presence
Experience with online and mobile banking

#### **Credit Cards**

Ownership of major credit cards

Debt information

# **Economy**

Macroeconomic trends
Following financial markets and the economy
Inflation, recession, and federal deficit concerns
Concerns about trade policies and tariffs
Job market outlook

# **Financial Planning/Investing**

Amount of investable assets
Investments in bonds, stocks, 401(k), IRA, pension
Meeting with financial professionals
Confidence in retirement savings
Investment outlook
Market outlook (bullish or bearish)
Investment strategies
Experience with online financial services companies
Experience with ESG investments
Usage of cryptocurrency platforms



# **Home Financing/Housing Market**

Plans to purchase residential property

Plans to list home for sale

Home equity loans and mortgages

Home equity debt

**HELOCs** 

Local housing market outlook

#### Insurance

Household insurance coverage

Life insurance coverage

#### **Personal Debt/Loans**

Debt outlook

Types of loans and debts (commercial bank, alternative lending, etc.)

Auto and personal loans

Student loans

Usage of 'buy now pay later'

#### **Personal Finance**

Savings habits and outlook

Credit score outlook

Income outlook

Management of money

Sources of financial information

#### **Taxes**

Tax refund expectations and plans

Tax return preparation methods

Concerns about taxes and government regulation

#### **Small and Medium-sized Businesses**

Business ownership

Spending at small businesses



# **HEALTH & WELLNESS**

#### **Conditions**

**Bone and Joint Conditions** 

Brain and Nervous System Disorders

Cancer

Diabetes

Eye and Vision Conditions

Heart and Cardiovascular Diseases

Infectious Diseases

Reproductive Health

Substance Abuse

#### **Mental Health**

Various mental health conditions Mental health treatments/services Self-care activities

#### **Genetics**

Use of at-home DNA testing kits

#### Insurance

Current healthcare provider

Medicare and Medicaid insurance plans

Enrollment in employer-provided insurance

Vision insurance

Accident insurance

Critical illness insurance

**Dental Insurance** 

Likelihood of switching insurance

Actions during the Medicare enrollment period

# **Healthcare Industry**

Trust in hospitals
Satisfaction with healthcare
Healthcare access issues



Impact of the COVID-19 pandemic

### **Healthy Living**

Reading health and fitness content Importance of health and fitness activities Sleep patterns

### **Herbs and Supplements**

Popularity and experience with CBD Vitamin and supplement usage

#### **Medical Health**

Use of telehealth/virtual appointments Experience with telemedicine

### **Pharmaceutical Drugs/Industry**

Methods of receiving prescription medications Experience with delivery/mail-order of prescriptions Spending on prescription medication

# **Veterinary Medicine**

Health conditions in cats and dogs

# **Weight Management**

Managing obesity
Efforts to lose weight
Perception of being overweight
Elective cosmetic/weight-loss surgery
Food planning for weight loss

#### **Tobacco**

Smoking frequency and habits



# MEDIA, SPORTS, & ENTERTAINMENT

# **TV & Online Viewership**

Cable viewership by channel
Cable viewership by daypart
Broadcast viewership by channel
Broadcast viewership by daypart
Local news viewership
Viewership and interest by genres
Interest in award ceremonies
Subscriptions to streaming providers
Usage of streaming devices
Preferences for pop culture figures

### **Advertising**

Ad blocker usage on different devices Influence of advertising channels Types of commercials that resonate

#### **Music & Radio**

Importance of radio features
Content consumption
Interest in music genres
Listening habits by dayparts
Streaming music services/subscriptions

#### **Print Media**

Newspaper reading habits Magazines reading habits Content subscriptions

#### Social Media

Usage by platform Time spent



Influence on purchases Influencers Types of content shared

### **Sports**

NFL viewership and followership
MLB viewership and followership
NBA and WNBA viewership and followership
NCAA Basketball viewership and followership
NCAA Football viewership and followership
PGA viewership and golfing experiences
NHL viewership and followership
NASCAR viewership and followership
Following US Open Tennis
Following UFC
Participation in fantasy sports
Attendance at major sporting events

#### **Books and Literature**

Importance of books and reading Interest by genre

#### **Movies**

Frequency of going to the movies Interest in watching movies Favorite movie genre Viewing experience preferences



# **RETAIL & SHOPPING**

### **Shopping Behaviors**

Recent purchases by brand and product

Retailer shopping frequency (e.g., Walmart, Target, Kohl's, etc.)

Shopping Methods (e.g., online, curbside, in-store, etc.)

Wholesale Club Membership (e.g., BJ's Wholesale, Costco)

High-end retailers shopping frequency (e.g., Nordstrom, Blue Mercury, etc.)

Payment method usage

Sustainable shopping practices

#### **Product Purchase Details**

Athletic apparel and footwear

Baby products

Beauty/health products

Clothing/shoes/accessories

Electronics/home office

Exercise/sporting equipment

Home improvement products

Toys/video games

Pet items

Sports equipment

Household products

#### **Review and Research Behavior**

Compare prices

Seek online reviews

Tell others about new brands/technology

Write online reviews (positive/negative)

Research products online

# **Future Shopping Trends**

Popularity of 'buy now pay later' programs

Social media shopping

Clothing subscription kits

Online prescription glasses retailers



# **Brand Sentiment**

Importance of brand vs. price Social issues and brands Brand loyalty motivations Brand favorability and awareness for over 90 retailers



# **FOOD & DINING OUT**

### **Alcoholic Beverages**

Beer brand preference

Frequency of drinking

Types of alcohol consumed (beer, spirits, wine, seltzers, etc.)

Ordering habits

Brand vs. price when shopping for alcohol

#### **Bars & Restaurants**

Tracking over 50 restaurant brands

Spending habits at bars and restaurants

Fast-food restaurant dining habits

Fast-casual restaurant dining habits

Casual restaurant dining habits

Upscale restaurant dining habits

Interest on menu items

Popularity of online-only restaurants

Dining out frequency and preferences

Recent purchases of specific food items from various establishments

Use of online food delivery services

Factors valued when dining out

# Cooking

Cooking habits

Meal planning and recipe-searching habits

Use of cooking apps and sources for recipes

Challenges faced when cooking different meals

Frequency of eating at home vs. eating out

#### **General Food Preferences and Habits**

Snacking habits and preferences

Food movements

Influence of social media on food choices

Nostalgia for favorite foods

Interest in trying new foods and beverages



Meal kit subscription experiences
Typical eating times for meals (breakfast, lunch, dinner)



# SOCIAL/POLITICAL

#### **Arms & Ammunition**

Gun Ownership

#### **Civic Affairs**

Concern about public infrastructure Concern about public transportation

#### Social/Political Issues

Concern about gender equality

Concern about homelessness

Concern about racial equity

Concern about income inequality

Concern about illegal immigration

Concern about terrorism or national security

Concern about veteran's affairs

Concern about gun violence

Concern about crime and violence

#### **Education**

Concern about public education Importance of ongoing learning

#### **Politics**

Trust in politicians

Political party registration

Political affiliation

Volunteering for political candidates or parties

Voting frequency

Level of political engagement

Approval of House and Senate

Financial contributions to politics

Concern about US Congress effectiveness

Attendance at local government meetings

Reading political websites or blogs



# **Cannabis, and Other Drugs**

Concern about drug addiction
Cannabis usage frequency/method
Support for marijuana legalization

# **Non-Profit Organizations**

Motivation to donate Impact of business-charity partnerships Annual donations to various non-profit sectors Preferred donation method



# **BEAUTY**

# **Beauty Buying/Shopping Behaviors**

Recent retailer purchases

Future spending on personal care items

Retailer visit frequency

Primary sources for beauty information

Luxury beauty purchases

Prestige/premium beauty purchases

Value brand beauty purchases

Makeup brand experience

#### **Hair Products**

Shampoo/conditioner

Hairbrushes/combs

Hair masks/treatments

Styling products

Tools

# **Makeup Products**

Blush/Bronzer

**Brow liner** 

Brushes/Tools

Eye makeup

Face makeup

Lip products

# **Fragrance Products**

Body mist/spray

Cologne

Essential oils

Perfume

# **Shaving/Grooming Products**

Aftershave

Beard oil/waxes



Disposable razors
Hair removal cream/wax
Multi-use razors/trimmers
Shaving cream

# **Skincare Products**

Anti-aging/retinol
Face masks
Facial cleansers
Facial moisturizer
Neck and chest treatment
Treatments/serums
SPF Sunscreen Usage



# **TECH & ELECTRONICS**

### **Technology Content Consumption**

Frequency of reading technology blogs or websites

Trends and current events in electronics and technology

#### **Brand and Product Preferences**

Sentiment towards specific brands (e.g., Samsung, Hisense, LG, etc.)

# **Familiarity and Experience with Different Technologies**

Virtual Reality (VR) devices

Augmented Reality (AR) devices

Smart home integration and automation

Smart speakers

Wireless mesh networks for home internet

Smart displays

Home security systems

Al voice assistants

Multi-room wireless speaker systems Smartwatches

# **Behavioral Insights**

Attitudes towards buying the latest devices

Enthusiasm for discussing new brands or technology



# **TELECOMM & MOBILE**

#### **Mobile Phone**

Ownership

Usage patterns

Primary uses of smartphones

Factors considered when purchasing a new cell phone

Likelihood of changing carriers

Intent to purchase a new mobile phone

Perceptions of T-Mobile, Verizon, and AT&T; across various aspects like service plans, network coverage, and customer care

Experiences and perceptions of 5G mobile service

Types and models of devices currently in use

Manufacturer information

Importance of apps

#### **Tablets**

Ownership

Usage patterns

Primary uses of tablets

Intent to purchase a new tablet

#### **Home Services**

Land-based home telephone usage

Web browsers and operating systems usage

Current cable television service provider

Home Internet service provider

Likelihood of changing providers



# **TRAVEL & TRANSPORTATION**

#### **Automotive Preferences**

Primary car style/type driven

Preferred car types

Number of cars owned or leased

Favorability and awareness of over 30 auto brands

Experience with electric vehicles

Mileage of current vehicle

#### **Automotive Purchase Behavior**

Car purchasing habits and preferences

Likelihood to buy/lease new/used cars

Experience with online car dealers

Likelihood of purchasing certified pre-owned cars

Type of likely next car purchase (e.g., SUV, truck, coupe, etc.)

Green transportation products

#### **Auto Insurance**

Likelihood of changing auto insurance companies

Primary auto insurance

# **Auto Repair**

Locations for major car repairs

Auto services/repairs

# Motorcycles/Scooters

Ownership and plans to buy different types of motorcycles

Popularity and experience with app-enabled electric scooter shares

#### **Travel**

Type of travel (e.g., adventure, cruise, etc.)

Travel method to next vacation

Airline preference

Usage of travel discount sites

Frequency of out-of-town business travel



Type of hotel (e.g., boutique, chains, or private rentals (Airbnb/HomeAway)
Visits to State or National Parks
Travel experiences and safety concerns
Items planned for purchase for upcoming vacations (e.g., luggage, bags)
Influences on hotel/accommodation choices

# **Transportation**

Public transportation usage
Frequency of public transportation
Activities while commuting to work
Usage of rideshare/ride-hailing apps
Time spent in the car



# **SPECIAL TOPICS**

#### HOLIDAY/SEASONAL

# Winter Holidays Shopping

Spending information

Retailer preferences

Online and in-store preferences

Types of gifts

Purchasing progress

### **Additional Winter Holiday Information**

Travel

**Priorities** 

Hosting

Preparation

Decorations

# **Other Holiday/Seasonal Topics**

Back-to-School/Back-to-College

Special Occasions

Father's Day

Mother's Day

Graduations

Weddings

Valentine's Day

# **GLP-1 (OZEMPIC)**

# **Awareness and Usage of GLP-1 Medications**

Awareness of GLP-1 medications

Reasons for using or not using these medications

Usage of GLP-1 medications for weight loss and other conditions

Usage and awareness with compounded semaglutide medications

Sources of GLP-1 prescriptions



# **Behavioral Changes and Side Effects**

Impact on eating habits

Changes in dining out

Changes in grocery shopping habits

Changes in alcohol consumption

Frequency of consuming different types of food (snacks, proteins, produce)

Reported side effects from GLP-1 medications

Purchases related to recent weight loss

Frequency and change in exercise and sleep patterns

Frequency and change in vitamin/supplement usage

# **Weight Loss Programs and Subscriptions**

Subscriptions to weight loss programs Reasons for subscribing

